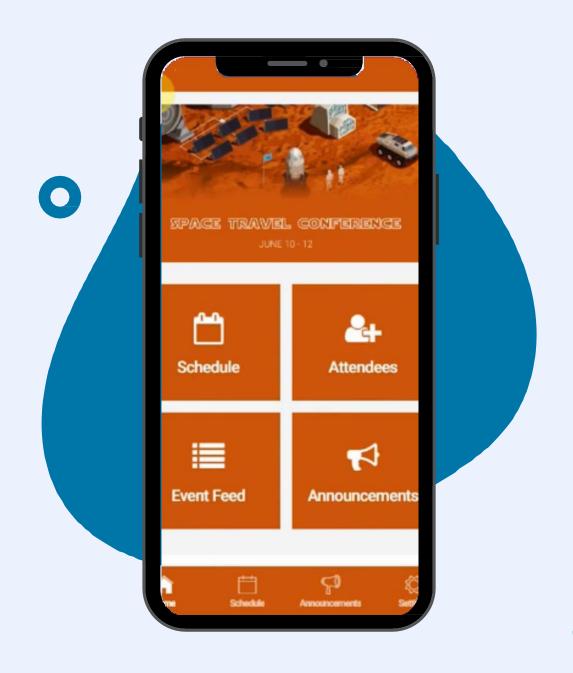




# Sponsoring and/or Exhibiting Virtually with Pheedloop

A quick overview of Pheedloop's opportunities for virtual tradeshow exhibitors and conference sponsors.



Note: All images included were taken from the Pheedloop demo and do not reflect final Fortify 2020 branding or conference content.

#### How it Works

This document provides details on some of the features you'll have access to in order to give you an idea of what to expect with the Pheedloop platform as either an exhibitor or sponsor (or both!) at Fortify 2020.



Virtual Booth

## Exhibiting Features



Track your visitors

As an exhibitor at the virtual tradeshow you'll have access to a number of features that will enable your company to stand out, attract leads, and make meaningful connections with new and current customers and clients.



Engage with your chatroom

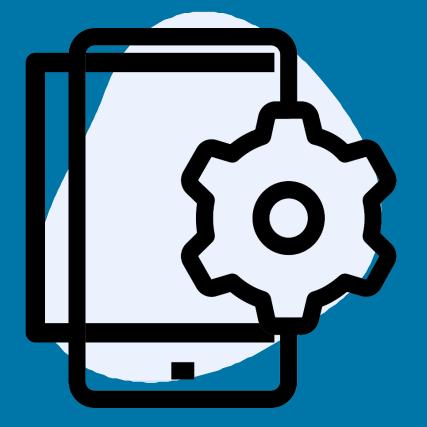




Have one-on-one conversations



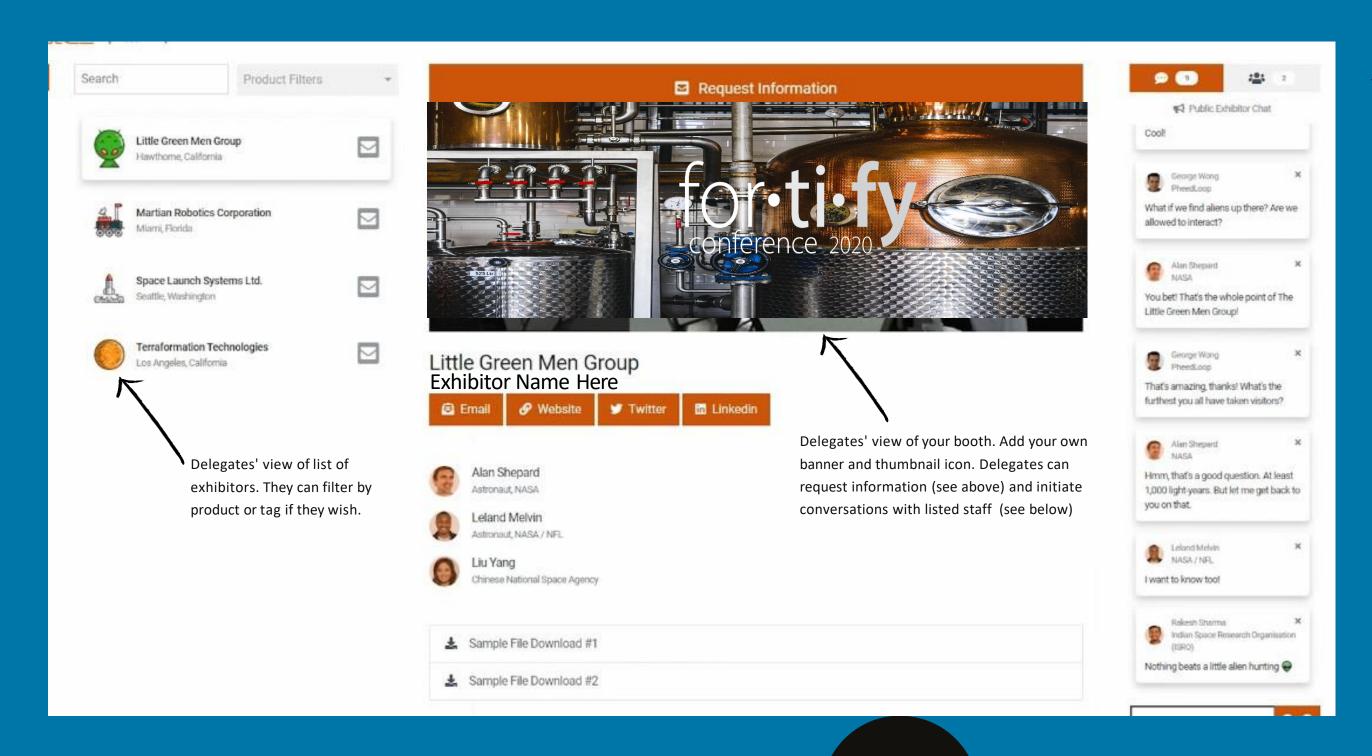
Keep your listing live until December 31, 2020





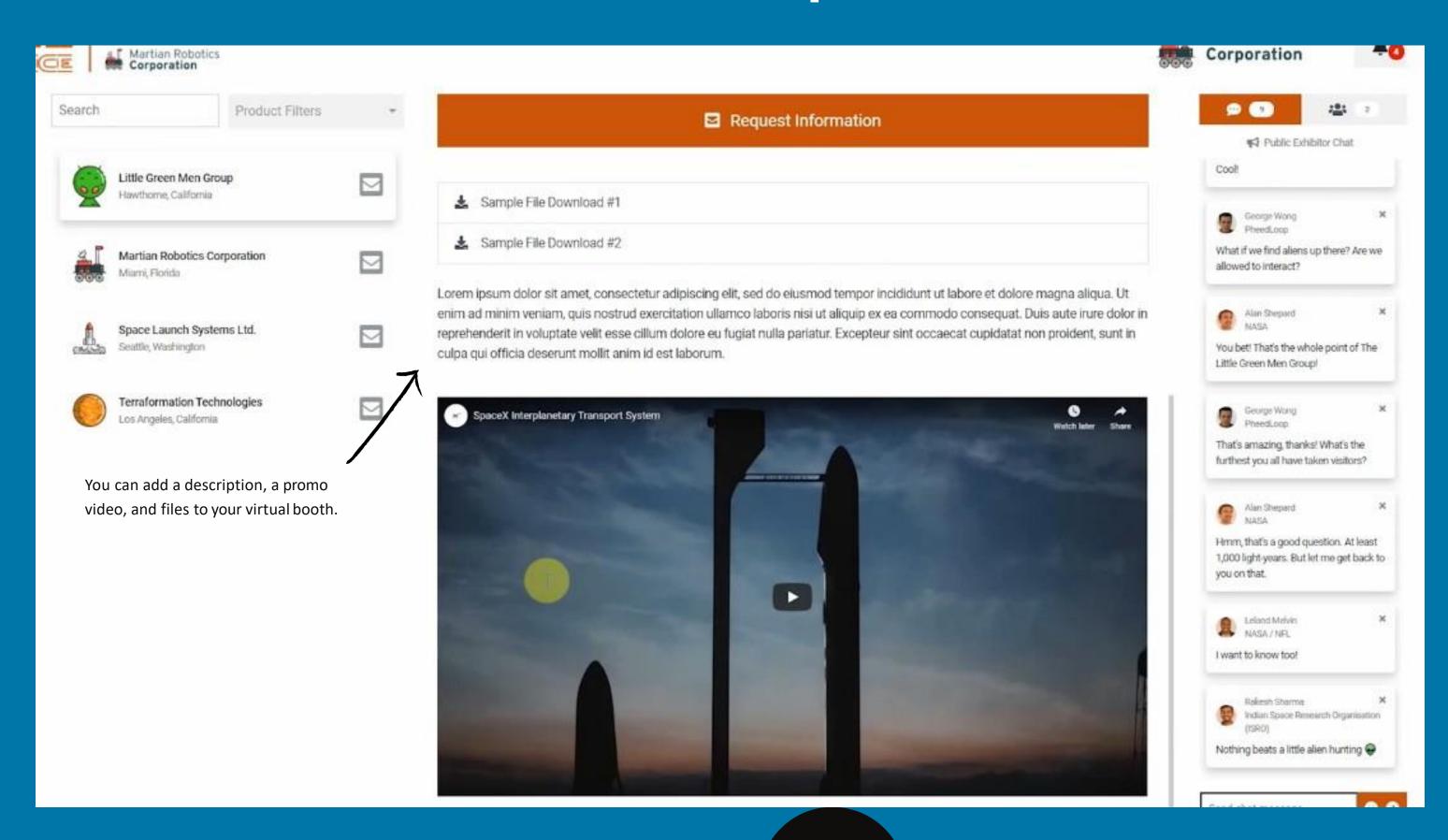
## Virtual Booth Example

Below is an example of what a virtual booth can look like. There are numerous opportunities for making for your booth stand out including adding video, images and downloadable pfs.



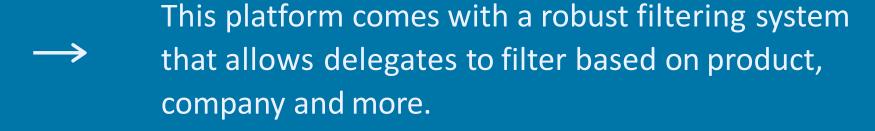
As an exhibitor, you can view who has left comments or who has viewed your booth. You can initiate one on one conversations with those who have publically shown interest in your booth, even if you didn't have a chance to meet with them on their first visit.

## Virtual Booth Example Part II



### Virtual Trade Show

Let's take a look at what the "front end" of the trade show will look like for delegates.



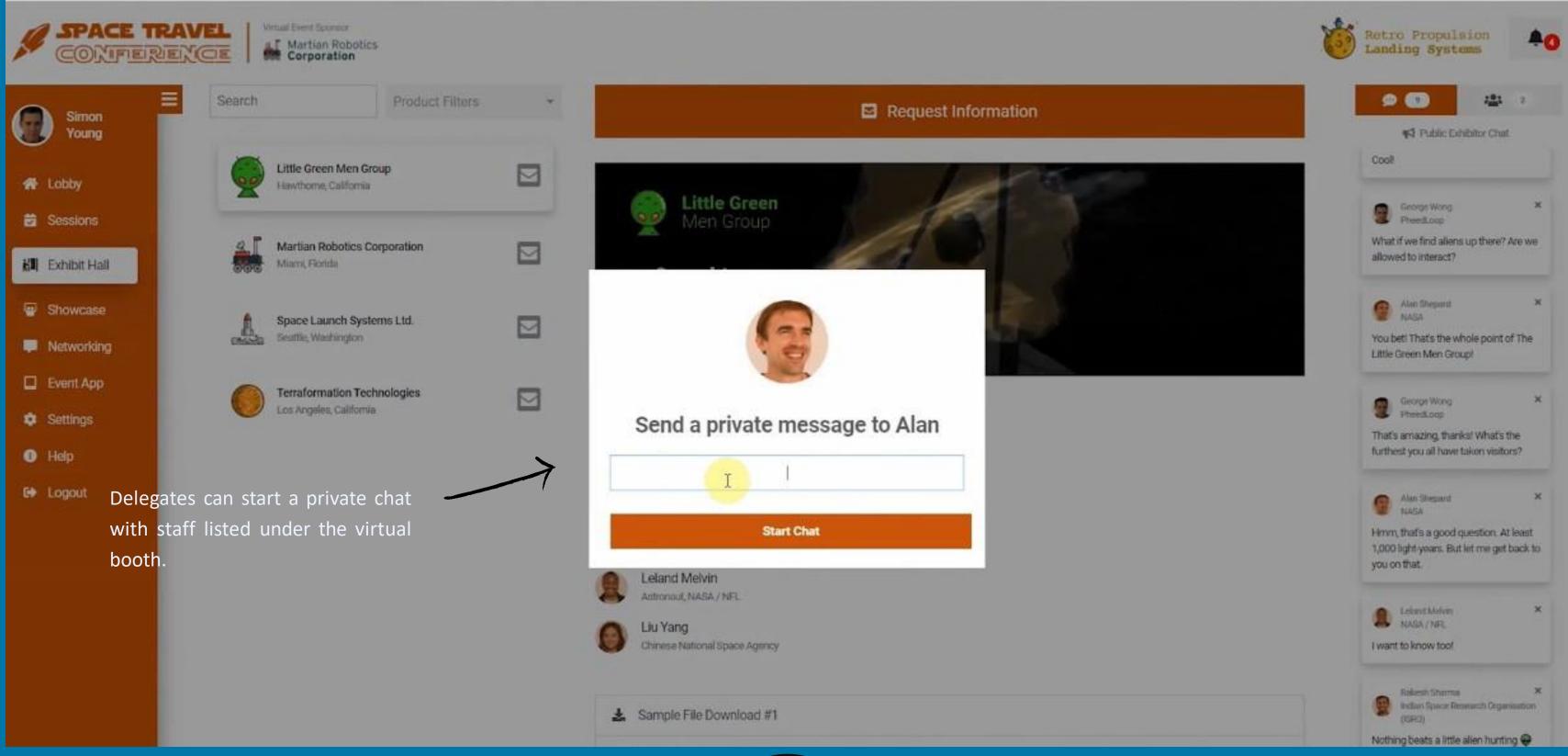


Delegates can communicate with exhibitors

through the chatroom in each booth or one on
one by sending a message to an exhibitor. This
feature provides the opportunity for face-to-face
conversations.

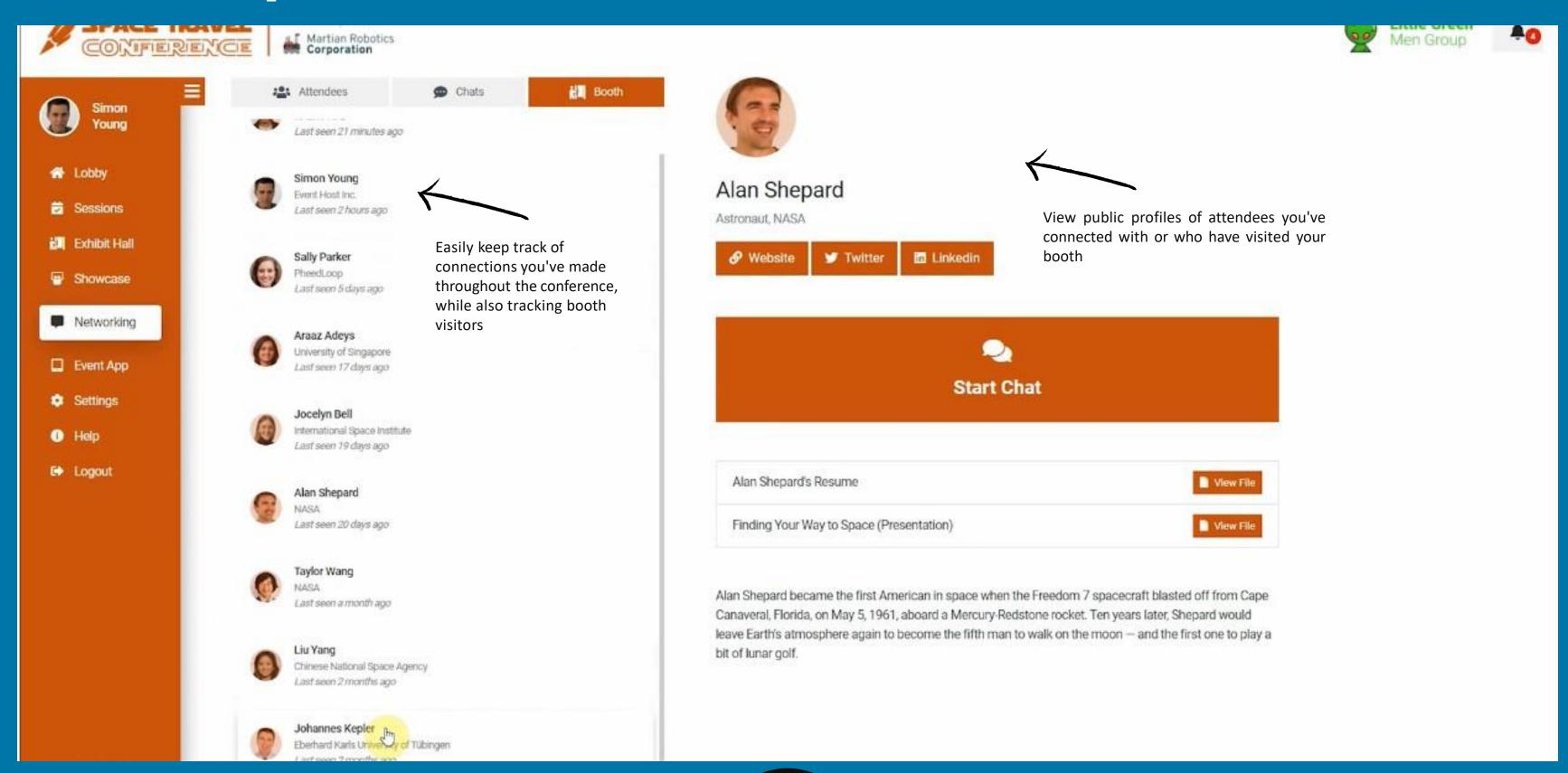
Your virtual booth can help drive traffic to your website and social media. Even your booth banner can contain a hyperlink.

#### Delegates Initiating Conversation with Exhibitors

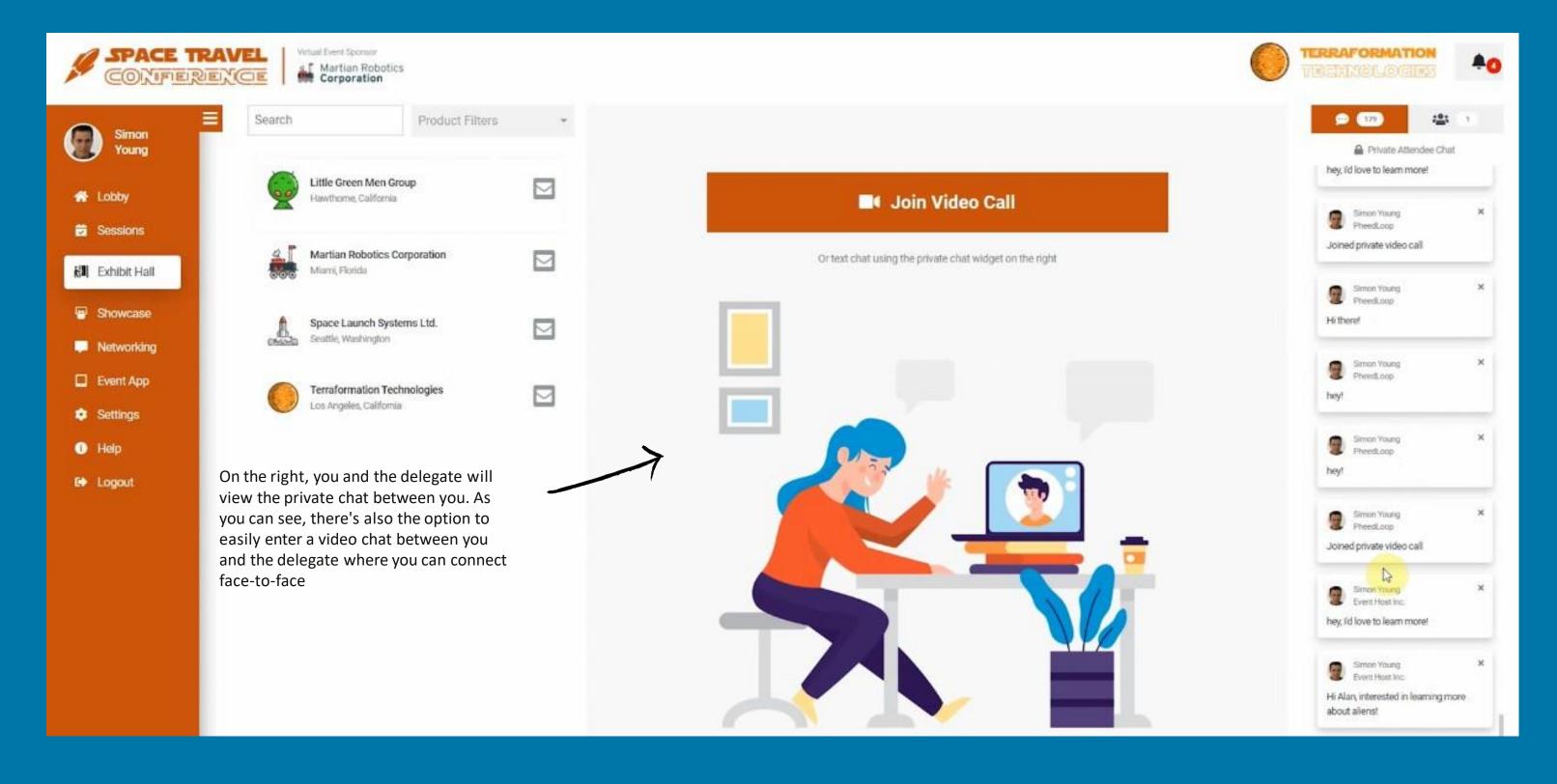




# View your Visitors



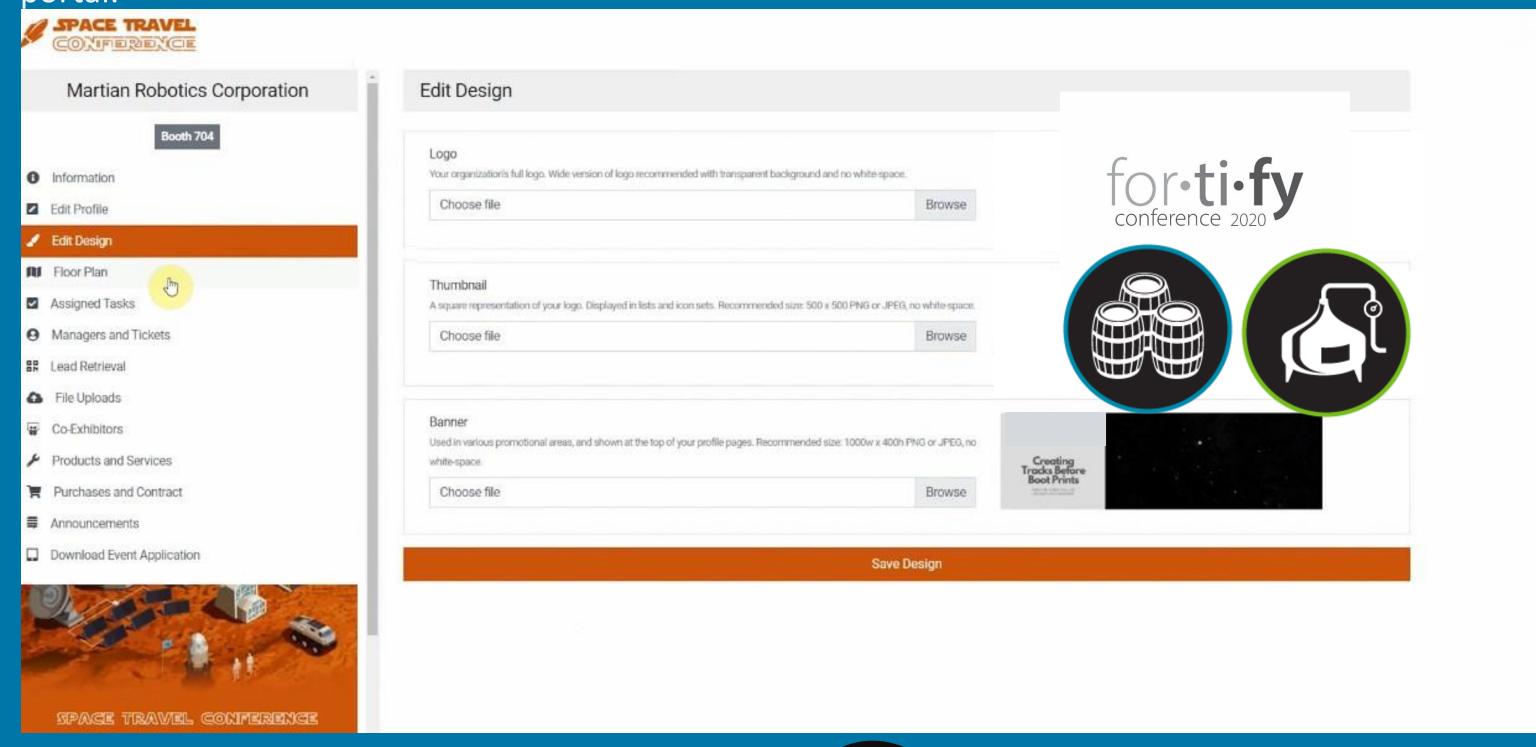
### One-on-One Conversations





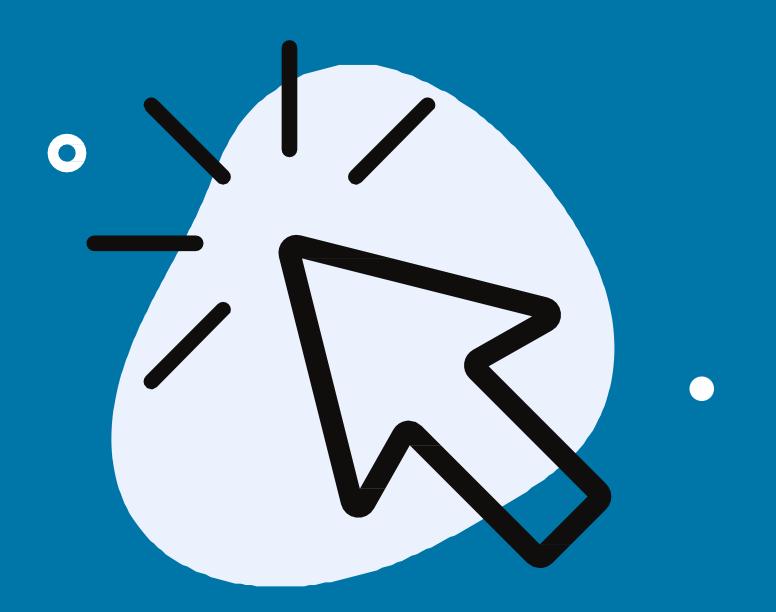
## Branding your Booth

As an exhibitor, you can customize and brand your booth through our dedicated exhibitor portal.



## Lead Retrieval

As an exhibitor, you have the ability to purchase additional lead retrieval features to optimize your experience.



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Files that exhibitors and sponsors attach to their booths can be protected with a pop-up that requires attendees to submit their lead information prior to gaining access.

→ 02

Exhibitors that purchase built-in lead retrieval through the platform will have access to standing lead capture tools and access to contact information.

→ 03

On your organization's profile page in the exhibiting hall and the general listing, visitors will be able to submit requests for information with contact information added automatically.

## Exhibitor Pricing -> 02

A virtual platform means we can offer you broader brand exposure at a special price.



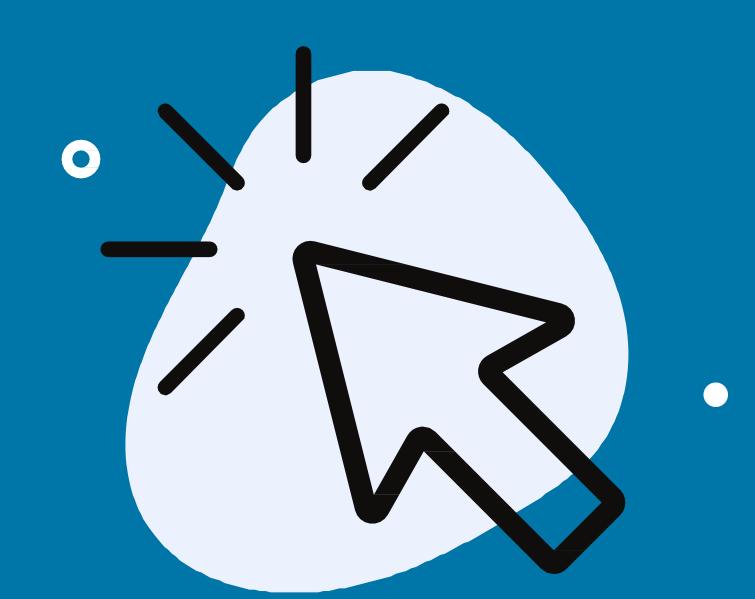
This includes early access to the dedicated exhibitor portal so you can customize your virtual booth and train your booth staff. It also includes your booth listing remaining live on the Fortify website until December 31, 2020.

Your basic booth that includes all of the features,

except lead retrieval, is priced at \$400 CAD

 $\rightarrow$  03

You can add on a lead retrieval report for only \$120 CAD





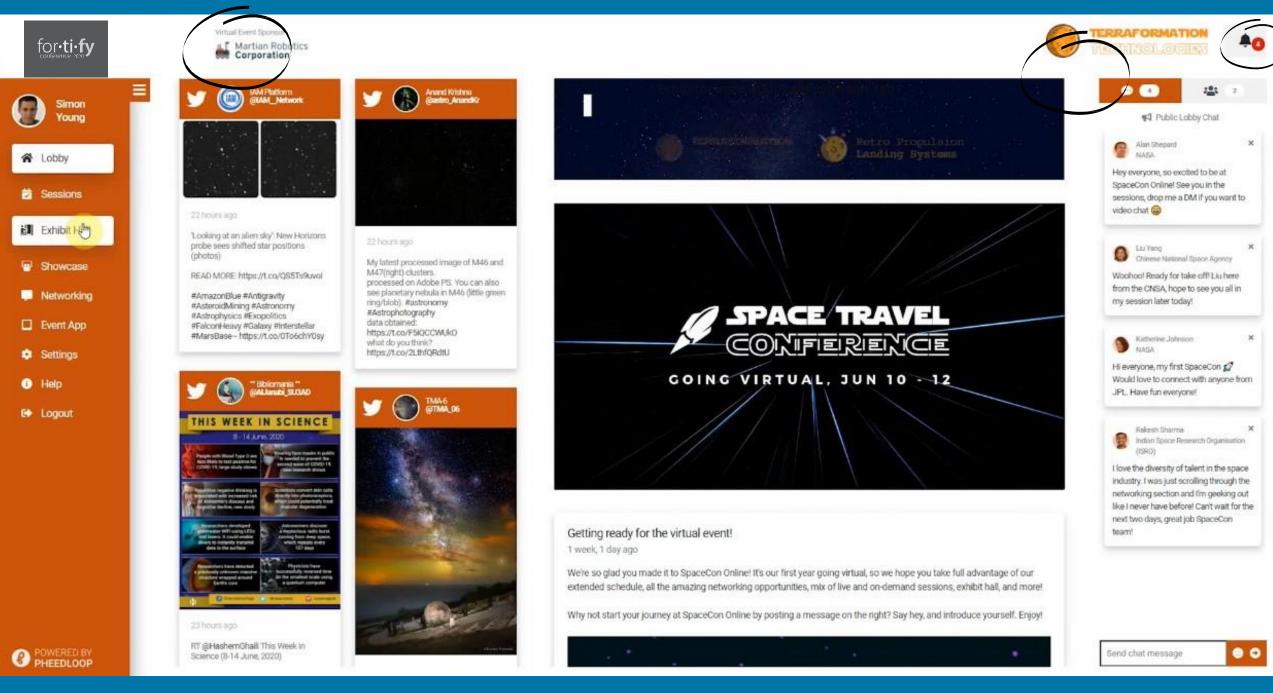
## Sponsorship Opportunities

\$5000	Complimentary Virtual Tradeshow Booth Brand Recognition – Logo placed on promotional materials, show guides, promotional emails & website Brand Recognition – Logo placed on Opening / Closing Slides Brand Recognition – Interactive Billboard Ad (static) in the virtual lobby - standing poster board in lobby in full colour, can re-direct clicks to website or video. Logo and link on Fortify website Mentioned as Sponsor on Fortify Twitter Mentioned as Sponsor on Fortify Instagram
Platinum Sponsorship \$3000	Brand Recognition – Logo placed on promotional materials, show guides, promotional emails & website Brand Recognition – Logo placed on Opening / Closing Slides Brand Recognition – Interactive Floor Decal at entry to virtual event lobby - can re-direct clicks to website or video. Logo and link on Fortify website Mentioned as Sponsor on Fortify Twitter Mentioned as Sponsor on Fortify Instagram
Gold Sponsorship \$ 3000	Brand Recognition – Logo placed on promotional materials, show guides, promotional emails & website Brand Recognition – Logo placed on Opening / Closing Slides Brand Recognition - Billboard Ad (Rotating) – standing poster board in virtual lobby in full colour, rotating with 5 other sponsors. Logo and link on Fortify website Mentioned as Sponsor on Fortify Twitter Mentioned as Sponsor on Fortify Instagram

Silver Sponsorship \$1000	Brand Recognition – Logo placed on promotional materials, show guides, promotional emails & website and conference platform Logo and link on Fortify website Mentioned as Sponsor on Fortify Twitter Mentioned as Sponsor on Fortify Instagram
\$1000	Brand Recognition – Logo placed on promotional materials, show guides, promotional emails & website Brand Recognition – Logo placed on Opening / Closing Slides of session Session Introduced by Sponsor Representative Logo and link on Fortify website Mentioned as Sponsor on Fortify Twitter Mentioned as Sponsor on Fortify Instagram
Bronze Sponsorship \$500	Brand Recognition – Logo placed on promotional materials, show guides, promotional emails & website Logo and link on Fortify website Mentioned as Sponsor on Fortify Twitter Mentioned as Sponsor on Fortify Instagram

## Virtual Lobby Sponsorship

The Fortify 2020 conference lobby will feature a public chat section where everyone can share their excitement about the event. There are several banners, gifs, videos and even push notifications that can be used to highlight our Diamond Sponsors.



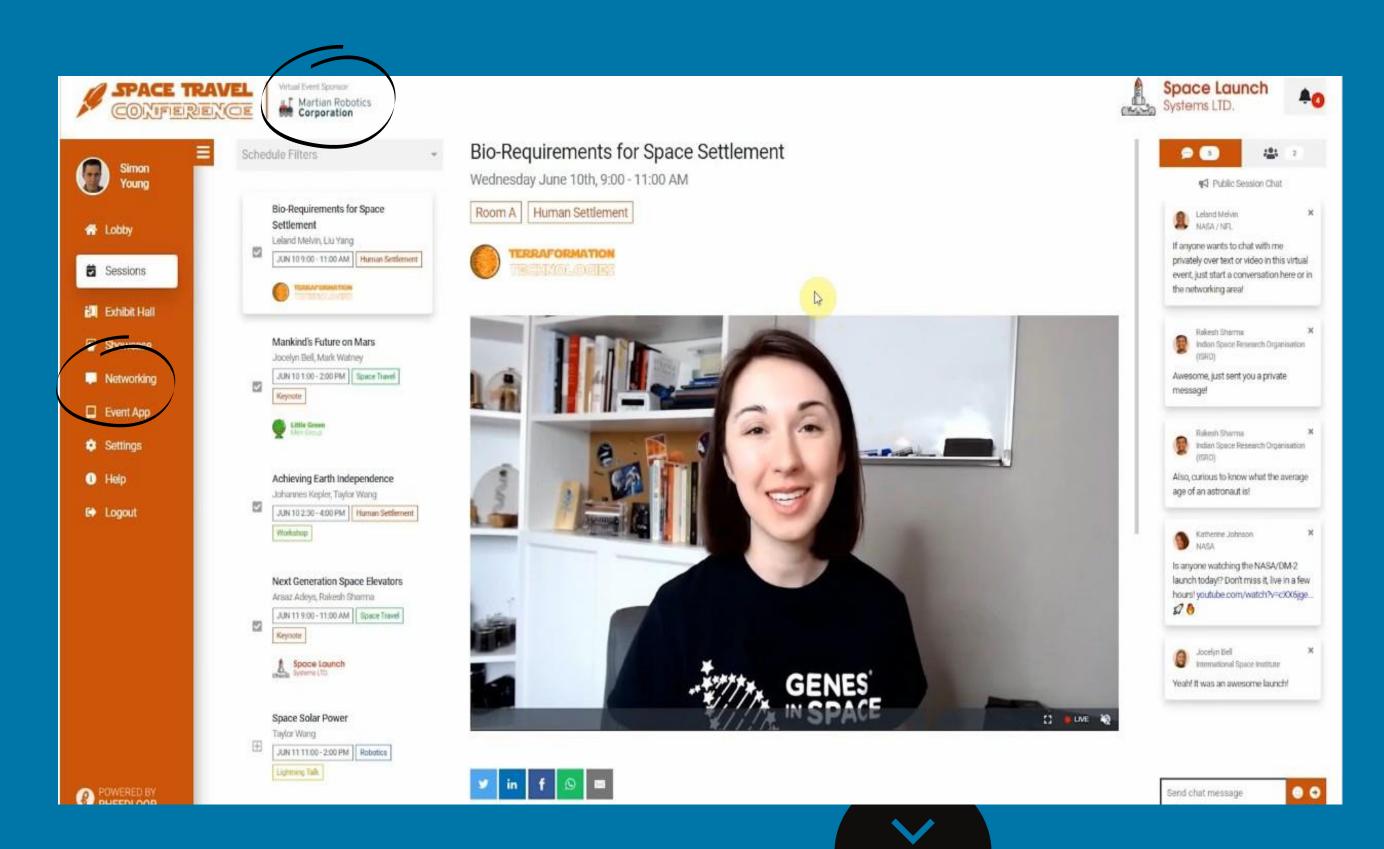
Sponsorship opportunities on the lobby page include

- Branded notifications on the top right corner
- A logo beside ours on the top left corner
- A logo in the sponsorship carousel in the top right corner
- A logo in the banner gif in the middle
- A logo in the video in the center, and more!



#### Virtual Session Sponsorship

As you can see, there are numerous ways to gain exposure during sponsored sessions. Other opportunities include short pre-roll videos and branded Power Point slides.



- Register at <u>www.fortifyconference.ca</u>
- Number of tradeshow booths are limited, register early to ensure you'll be part of this great event
- Tradeshow registration deadline: Friday, November
   6, 2020 (but booths are first come, first served.)
- For inquiries, please contact Carolyn MacLaren at dcmaclaren@shaw.ca or call/text 778.878.6145